

**I**magine a hands-free teleconference in which you can hear every voice as clearly and immediately as an ordinary phone call. Imagine speaking with people in several locations as if they were in the same room. Now, you don't have to imagine it. The Norstar Audio Conferencing Unit is a state-of-the-art teleconferencing solution that's fully integrated with all Norstar systems.

## Norstar Audio Conferencing Unit

The world's finest  
teleconferencing solution  
for key systems.

Designed through a team effort by Norstar, the number-one key system in the world, and Polycom, the number-one maker of audio conferencing solutions in the U.S., the Norstar Audio Conferencing Unit is perfect for small to medium-sized conference rooms and offices. The unit plugs into any standard telephone jack and is ready to use immediately. And it's easy to use. Its tight, space-age design holds a standard keypad, a hands-free on/off button to start or end the call, and a single feature button that lets you access every feature easily.

### EXCEPTIONAL VOICE QUALITY SPEAKS FOR ITSELF

The first thing you notice about the Norstar Audio Conferencing Unit is its incredibly clear voice quality. This is possible because of a three-microphone configuration that offers 360-degree voice coverage in your conference room or office. These microphones can pick up

a voice from any point in a 10' by 15' room, yet they tune out background noise to make every conversation crystal clear. For optimum performance, speakers should be 3 feet to 6 feet from the microphones, but conference participants should be aware that their side comments can be picked up from as far away as 25 feet—just as if they were in-person! In fact, the unit trains itself to tune out echos and background noise using the voices of the meeting participants.

With full duplex, the Norstar Audio Conferencing Unit offers hands-free functionality and allows voices to be picked up and heard simultaneously for a meeting that's just like face-to-face. Meeting participants at any location can interrupt any speaker cleanly, without clipping words or sentences. And when someone stops talking, the unit relinquishes the floor to any speaker at any location. So, with no time delays or clipped words, the Norstar Audio Conferencing Unit gives you the productivity of an in-person meeting, but without the time and expense of business travel.



## PLUG IT AND PLAY IT – IT'S EASY TO USE

Simply plug the Norstar Audio Conferencing Unit into any standard telephone jack, and it's ready to use. The unit is compact, lightweight, and easy to move from one room to another. And since it's fully integrated with your Norstar system, the unit is completely self-contained—no extra components needed.

The Norstar Audio Conferencing Unit functions like an M7100 set and comes with the same full warranty. In addition to the standard telephone keypad, it has a conference call on/off button, volume control, and mute button. The unit also has a flash/recall button that links calls within your Norstar system. For any other feature, simply press the feature access key as you would on a Norstar M7100 set, enter a code for the feature you want, and it's yours instantly. No other audio conferencing system on the market today can work this flawlessly with your Norstar system.

## CONFERENCE CALLS WHERE YOU CALL THE SHOTS

With the Norstar Audio Conferencing Unit, your conference calls will be smooth and productive, just like a one-on-one meeting. And you'll be able to participate in a variety of ways.

For example, the Norstar Audio Conferencing Unit lets you:

◆ Gather a team in your office for **point-to-point teleconferencing** with an expert in another country. Need to confer privately with your team? Press the

mute button, speak with your team confidentially, then press it again to return to the call.

◆ **Call into a conference bridge** (Conference Service Provider) to connect with other sites.

Line's busy? Press *Last Number Redial* to connect to the service.

◆ **Participate in someone else's conference call.**

The conference organizer calls into your unit at a prearranged time, links you in, and starts the call.

Need a quick question answered by a colleague? Put the conference call on hold, call the colleague, and re-enter the call with the answer in just seconds.

◆ **Set up a conference call with multiple parties.** Call the parties and start the call. Want to have a private conversation with one of the parties? At the touch of a button, split the conference call, have the private consultation, then reconnect to the others.

Call us today for a demonstration. Whether it's between colleagues within your company or a global work team on several continents, the Norstar Audio Conferencing Unit turns an ordinary conference call into a meeting as productive as a face-to-face. Let us show you how it can transform the way you do business, allow you to boost your productivity, and help save you time and travel expenses.

At Nortel Networks, the future of audio conferencing is now. Contact your local Norstar distributor or call 1-800-4 NORTEL to learn more about audio conferencing capabilities you once only imagined. And visit our website at [www.nortelnetworks.com](http://www.nortelnetworks.com).

### PRESS THE FEATURE ACCESS KEY, AND HERE'S WHAT YOU GET:

- Answer Second Call
- Toggle Between Two Calls
- Selective Release 1 of 2 Calls
- Call Hold
- Retrieve from Hold
- Conference
  - Hold Conference
  - Split Conference
  - Selective Release
- Restriction Override
- System Speed Dial
- Last Number Redial
- End-to-End Signaling
  - Long Tones
  - Link to Host
- Accidental Disconnect Protection
- Automatic Set Relocation
- Auxiliary Ringing
- External Line Access
- Flexible Restrictions and Overrides
- Flexible Numbering Plan
- Forward on Busy
- Forward No Answer
- Hotline
- Music/Tones/Silence on Hold
- Pulse/Tone Dialing
- Restriction Override Password
- Set Administration Lock
- User Speed Dial

VISIT OUR SITE ON  
THE INTERNET AT  
[www.nortelnetworks.com/norstar](http://www.nortelnetworks.com/norstar)

Nortel Networks designs and delivers Unified Networks to capitalize on the full potential of the Internet and harness its power for your business. Combining voice, video, and data in unique and innovative solutions, Nortel Networks is ready to help you optimize applications across diverse networks—simplifying your network operations, maximizing your cost reduction, and offering your company critical competitive advantages that speed your success.

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